

SPIN!

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**RESUMES** of key personnel can be found at  
*About Us/People/Resumes*

**PHOTOS** of Projects can be found at *Project Experience* and  
*Current Projects*

**SPN, INC.**  
**CONSTRUCTION MANAGERS**  
6173 Executive Boulevard, Rockville, MD 20852 • 301-770-6600 • Fax 301-770-0844  
508 South Division Street, Salisbury, MD 21801 • 410-543-2818 • Fax 410-543-2853

# **SECTION 1**

## **SPN OVERVIEW**

## SECTION 1 -

### SPN OVERVIEW



#### *HISTORY*

SPN, Inc. is a full service Agency Construction Management (ACM) firm. SPN has delivered only Agency Construction Management services for more than 31 years.

The firm originated in 1978 as Strang, Perrin, Newsam, Inc., a corporation in Houston, Texas. In 1981 the firm of SPN, Inc. was incorporated in Maryland. In 1986, SPN, Inc. was purchased by Mr. Veise. Mr. Veise has been with the firm since 1979 and is the company President.

SPN's main office location is:

6173 Executive Boulevard  
Rockville, Maryland 20852  
301-770-6600  
301-770-0844 Fax

SPN has one branch office:

508 South Division Street  
Salisbury, Maryland 21801  
410-543-2818  
410-543-2853 Fax

The Salisbury branch was established in 1990 and operates under the direction of the home office.

SPN has been involved in projects of all types ranging from \$5,000 to \$99 million. Projects on which SPN has provided ACM services over the last five years total more than \$589 million. In all of these projects, SPN, as Construction Managers, has represented the best interest of our Clients.

SPN's success in delivering projects on time, within budget, and with the specified quality can be attributed to our philosophy, organization, technical capability, methodology, and people.

#### *PHILOSOPHY*

The philosophy of SPN in the delivery of Agency Construction Management services is constant and has a singular theme: **Represent the Owner**. SPN, Inc. has delivered exclusively Agency Construction Management services since 1978.

The Agency Construction Management system is different from other systems — the profit-motivated contractor or manager is replaced with a fiduciary/agent who represents the Owner. The intent is to foster a synergistic approach to the delivery of the project. The Agency Construction Manager is a member of the project team (Owner, Architect/ Engineer, Construction Manager) and assumes a leadership position - not a position of dominance, but rather a position of service which integrates the project delivery process.

Although SPN manages the actual construction with an onsite hands-on building team, SPN never performs as a general contractor. We believe the differences in Owner relationships between ACM (fiduciary) and Contractor (adversary) are too great and run too deep to instantly change the mindset of each member of the project team when transferring from one project to the next. SPN's exclusive relationship as the Owner's Agent in every project allows us to perform our

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### SPN OVERVIEW



duties without the encumbrances of profit motive and without the allegiance or contractual relationships both within and beyond the project. Due to this, there is never a conflict of interest: the recommendations of the SPN staff always can and always will reflect what SPN believes to be in the best interest of the Owner.

It is this clean and clear approach which helps establish and perpetuate the open and trusting relationships we have with our clients. Essentially, SPN works with the Owner as an extension of their staff to help them manage the project delivery process. Every SPN employee understands their fiduciary role with the Owner and is committed to delivering the required services in a manner which protects and is most beneficial to the Owner.

### ***ORGANIZATION***

SPN's management structure is project-team oriented: In other words, a project management team is assigned 100% to your project. The typical project hierarchy of Principal—Senior Project Manager—Project Manager—Superintendent exists within a framework of overlapping responsibilities. This teamwork provides continuity throughout the project, and ensures the successful delivery of our services.

Beginning with the Preconstruction Phase, the Project Manager (PM) will be responsible for overseeing the day-to-day communication and execution of activities according to the strategy depicted in the Master Schedule. The Senior Project Manager (SPM) will guide and provide support to the Project Manager. As a project progresses through the Design Phase to the Bid and Construction Phases, the SPM and PM continue in their primary roles. They utilize and direct the supporting staff resources as required for the Bid Solicitation and Contract Awards, and direct the field operations through an Assistant Project Manager, Project Engineer, and/or Superintendent (depending on the demands of each project). It is the responsibility of the SPM and PM to coordinate all SPN resources, as well as other Project Team members, to ensure all services are performed properly and in a timely manner.

Through the project team approach, SPN encourages broad ranging responsibilities for its people while discouraging the limiting department or task-oriented focus. By training people to work with all aspects of a project, SPN maximizes its ability to be fully responsive to meet the needs of the client and to provide staffing continuity throughout a project's life.

### ***TECHNICAL CAPABILITY***

SPN has the sophisticated tools and technology to deal with the complexity of the building process. These include conceptual budgeting and detailed estimating programs (Winscale), customized project accounting software (PCSR), critical path scheduling software (TimeLine), and standard and customized reporting formats (Prolog). SPN also has the capacity to do fast-tracking, life cycle costing, systems analysis, green building (LEED AP credentials), and value engineering (including membership in the Society of American Value Engineers). These technical capabilities have been developed within the Agency Construction Management orientation. SPN additionally has the flexibility to customize or use alternative programs and reports to meet the needs of our clients.

Each SPN employee has been fully trained, and is capable of performing the estimating, scheduling, procurement, accounting, coordination, supervision, and inspection services we provide Owners through our Basic Services. They are

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### SPN OVERVIEW



skilled in using computers, including word processing, spreadsheet, estimating, scheduling, and reporting programs.

### ***METHODOLOGY***

SPN has a proven operational system which is successful in delivering effective Agency Construction Management services to our clients. The process is documented in SPN's "Procedures Manual" which identifies the services, tools, requirements, and responsibilities for effective project management. This system has been developed from the perspective of the Owner and, in its execution, provides the Owner with proactive control over all aspects of their project.

### ***PEOPLE***

SPN employees have developed open and trusting relationships with our clients because they are thoroughly familiar with construction and the Agency relationship in the Construction Management delivery process, demonstrate an understanding of the Owner's perspective, are proficient in performing the required services, and are flexible in accommodating the needs of the Owner. They are additionally experienced in building with day to day hands-on construction responsibilities, trained in the technical requirements, trained through SPN to deliver ACM services, and professional in dealing with the people involved in a project.

SPN's employees have varied backgrounds as contractors, owner/ developers, architects, engineers, and construction managers. We have worked from the bottom up in the construction industry — from jobs as inspectors, draftsmen, and estimators to field engineers, superintendents, project managers, and operations managers.

## **SECTION 2**

# **AGENCY CONSTRUCTION MANAGEMENT SERVICES**

## SECTION 2 -

### AGENCY CONSTRUCTION MANAGEMENT SERVICES



#### **SERVICES**

While SPN typically provides full Agency Construction Management services to our clients, our flexibility also enables us to provide partial services in any fashion, depending on the needs of our client. A summary of our Basic Services is listed in the table below.

#### **SUMMARY OF CM SERVICES**

<u>Preconstruction/Design Phase</u>	<u>Construction Phase</u>
1. Procure Professional Services	1. Conduct Preconstruction Conference
2. Establish Management Procedures	2. Maintain Onsite Staff
3. Develop Partnering Sessions	3. Manage General Conditions
4. Assist in Determining Financing Capacity	4. Coordinate Activities
5. Develop Commissioning Plan	5. Prepare Detailed Construction Schedule
6. Assist with Program Development	6. Control Construction Schedule
7. Assist with LEED Green Building Goals	7. Monitor Progress of the Work
8. Estimate Program Costs	8. Process Submittals, Including Insurance, MBE, and Bonds
9. Evaluate Project Options	9. Control Construction Quality
10. Develop Project Budgets	10. Manage Green Building Activities/Documentation
11. Develop Project Strategies	11. Maintain Jobsite Records
12. Develop Master Schedule	12. Control Costs
13. Develop Preconstruction Schedule	13. Process Payment Requests
14. Control Schedules	14. Maintain the Project Accounting System
15. Conduct Value Engineering Studies	15. Conduct Weekly Jobsite Meetings
16. Analyze the Market	16. Prepare Field Reports
17. Provide Cost Estimates	17. Process Change Orders
18. Control Costs	18. Assist with Requests for Information
19. Develop Project Accounting System	19. Manage Testing Agencies
20. Conduct Constructibility Reviews	20. Recommend Changes in the Work
21. Present Monthly Report at Monthly Meeting	21. Arrange for Photographic Record
22. Participate in Monthly Design Coordination Meetings	22. Monitor Inspections and Permits
23. Provide Quality Checks on Design Documents	23. Present Monthly Report at Monthly Meeting
24. Establish Construction Schedule	24. Assist with Dispute Resolution
25. Develop Contract Strategy	25. Monitor Safety Program
26. Identify Long Lead Times of Equipment and Materials	26. Develop a Close-Out Program and Occupancy Schedule
27. Identify Contractors and Suppliers	27. Assemble Operating Manuals and Warranties
28. Establish Bidding Procedures	28. Prepare Punch List and Coordinate Substantial and Final Inspection
29. Distribute Bidding Documents	29. Coordinate Systems Testing Programs
30. Conduct Pre-Bid Conference	30. Implement Start-Up Procedures
31. Receive and Evaluate Bids	31. Coordinate Construction Close-Out
32. Prepare Construction Contracts	32. Monitor Record Document Development
33. Control Submittals	33. Coordinate Occupancy
34. Prepare Permits	34. Assist with Maintenance Program
35. Provide Notification	35. Manage Warranty Work
36. Provide IAC Support Documentation	36. Provide Notification
37. Provide MBE Procurement Process	37. Complete Commissioning Plan
38. Review Drawings for Coordination	38. Provide IAC Support
	39. Provide MBE Documentation
	40. Review Drawings for Coordination

***GENERAL APPROACH***

The approach to the delivery of Construction Management services by SPN is **always the representation of the Owner**, with the goal of giving the Owner every opportunity to effectively achieve their goals. SPN's management approach is a **proactive** one which **gives the Owner control** over each aspect of the project. This control is achieved through cost, schedule, quality, and information control systems that provide the necessary information in a timely format for Owner decisions.

The **management process** begins by **identifying** with the **Owner** the project's **goals**, which, if met, will make the project successful; then, developing a framework which identifies the relationships among all project team members, confirms their responsibilities and services provided, and establishes the necessary lines of communication; and finally managing the team within the framework to achieve the goals. A **Responsibility Matrix** is created which lists tasks associated with each phase of a project and summarizes the relationships between, and responsibilities of, the Owner(s), the Owner's consultants, Architect/Engineer, Construction Manager, and Contractor(s). It is a basis for understanding how each team member communicates.

The achievement of the initially established goals for the project of time, quality, and cost and the consequential success of a project is dependent on the **ability** of the ACM **to deliver the required services**. To deliver successful ACM services, the Agency Construction Manager must have a process in place in the organization, the technical ability, tools, and skills to execute each step of the process, and the management ability to implement the process. Additionally, and possibly most important, the ACM must have the ability to communicate throughout this process to the Owner and the design team in a manner which allows the necessary interaction and understanding, hence, making use of the process. Equally important is the ability of the ACM to remain flexible to the varying needs of the Owner and to adjust the process as necessary for proper "fit."

**Effective communication** is key to the success of any project. Good communication will keep the Owner informed of the current project status against the established goals, identify any problems or potential problems in a timely fashion which will prevent the goals from being achieved, recommend solutions to keep the project on course or get it back on track, and enable the Owner to make decisions necessary for a successful project. SPN's **documentation system** has also been developed with the proactive approach to the Owner, Architect/Engineer, and Contractor communication and control. SPN's project documentation system includes daily, weekly, and monthly reports; test reports; submittal, change order, plan, and RFI logs; and correspondence, accounting, and meeting minute files. Diligence in maintaining documentation that is accurate and current will help to generate the communication necessary to keep the project moving forward.

# **SECTION 3**

## **PROJECT LIST**

**SECTION 3 -  
PROJECT LIST**



***PROJECTS***

The following is a list of projects for which SPN has built or provided consulting services in the past 10 years:

<u>NAME/LOCATION</u>	<u>\$M</u>
ADAGIO CONDOMINIUMS Ocean City, Maryland	16.8
BETH SHALOM SYNAGOGUE Columbia, Maryland	5.0
BETHANY COMMUNITY CHURCH Laurel, Maryland	2.66
CAROLINE COUNTY PUBLIC SCHOOLS	
• COLONEL RICHARDSON MIDDLE SCHOOL Federalsburg, Maryland	12.9
• NORTH CAROLINE HS RENOVATION AND ADDITION Ridgely, Maryland	16.89
• JUDY HOYER CENTER Federalsburg, Maryland	1.16
CAROLINE NURSING HOME Denton, Maryland	1.65
CARROLL COUNTY PUBLIC SCHOOLS	
• EBB VALLEY ELEMENTARY SCHOOL Manchester, Maryland	20.7
• MANCHESTER VALLEY HIGH SCHOOL Manchester, Maryland	79.0
• PARR'S RIDGE ELEMENTARY SCHOOL Mt. Airy, Maryland	14.35
• SHILOH MIDDLE SCHOOL Hampstead, Maryland	14.34
CEDAR RIDGE COMMUNITY CHURCH Burtonsville, Maryland	1.9
CITY OF CHARLOTTESVILLE Charlottesville, Virginia	
• VARIOUS CAPITAL IMPROVEMENT PROJECTS	22.0
• 911 EMERGENCY COMMUNICATION CENTER	1.59
• CHARLOTTESVILLE HIGH SCHOOL	1.0
CLAIMS ADMINISTRATION CORPORATION	
• OFFICE SPACE RENOVATION Rockville, Maryland	.21
CLARKE COUNTY PUBLIC SCHOOLS Berryville, Virginia	
• JOHNSON WILLIAMS MIDDLE SCHOOL	8.73
• JOHNSON WILLIAMS MS PARKING AND BUS LOOP	.6

**SECTION 3 -  
PROJECT LIST**



CLARKE COUNTY, VIRGINIA	
Berryville, Virginia	
• CLARKE COUNTY COURTHOUSE RENOVATION	1.36
• COINER HOUSE	.07
• HISTORIC JOSEPHINE CITY SCHOOL RENOVATION	.14
FAUQUIER COUNTY PARKS AND RECREATION	
• ASSAY OFFICE AND BUNK HOUSE AT MONROE PARK Goldvein, Virginia	.5
FAY CONSULTANTS, LLC	
• University of Maryland Medical Systems Baltimore, Maryland	
· 2N Conference & Education Center	
· 4 <sup>th</sup> Floor Cath Lab, New Suite	
· 5 <sup>th</sup> Floor South Renovation	
· Breast Cancer Center, New Suite	
· Chairman's Suite	
· Diagnostic Imaging Reading Room	
· Diagnostic Imaging Radiology, New Suite	
· Fluoroscope Equipment Replacement	
· Hemonc Phase I Renovation	
· IMC/Surgery Renovation	
· Lab Renovation	
· Linear Accelerator Replacements (3 each)	
· MRI 3T New (2 each); 1.5T Replacement	
· PDC Renovation	
· Pediatric Teen Center Renovation	
· Psych Renovation	
· Pulmonary Clinic Renovation	
· Redwood 1.5T MRI Replacement	
· Research Linac	
· Spec T Nuclear Camera Equipment Replacement (2 each)	
· Swiss Ray Equipment Replacement (3 each)	
· USH Pharmacy	
· USH IT - AC	
· USH Med Gas - Patient Wing Infrastructure Upgrade	
· USH2 - 3 <sup>rd</sup> Floor Reactivation - Patient Wing Renovation/Upgrade	
FELLOWSHIP BAPTIST CHURCH	3.34
Upper Marlboro, Maryland	
GARRETT PARK, TOWN OF - PENN PLACE RENOVATION	2.5
Garrett Park, Maryland	
HEALTHCARE CONSTRUCTION SPECIALISTS	
• ACCESSIBLE MRI Towson, Maryland	.02
• ADVANCED DIAGNOSTIC RADIOLOGY MRI Cumberland, Maryland	.86
• ADVENTIST HEALTHCARE	
· Washington Adventist Hospital GE CT Scan	.24
· Unit 2200 Corridor	.07

## SECTION 3 -

## PROJECT LIST



· MRI Pneumatic Door Takoma Park, Maryland	.02
· Laurel Lakes Lab Laurel, Maryland	.08
• BAY HEALTH MEDICAL CENTER Dover Delaware	
· Cancer Center CT	.09
• BALTIMORE IMAGING CENTER Catonsville, Maryland	
· Philips MRI	.24
• CITY HOSPITAL MRI Martinsburg, West Virginia	.14
• EYE SURGICAL CENTER ASSOCIATES Towson MRI Towson, Maryland	.24
• GE MEDICAL SYSTEMS · Robinwood Lunar MRI · VADC MRI Installation · Navy Medical Center CT Installation Washington, DC	.05 .48 .03
• HARBOR HOSPITAL Baltimore, Maryland · Siemens CT	.14
• HOLY CROSS HOSPITAL Silver Spring, Maryland · Getinge/Castle Index Washer · Toshiba Rad Rooms 6 and 7 · Hologics Rad Room 10	.02 .05 .02
• MARYLAND ORTHOPAEDICS Baltimore, Maryland · United Medical MRI	.07
• MID-ATLANTIC DIAGNOSTIC IMAGING CENTERS · St. John's Lane MRI Columbia, Maryland	.25
• NATIONAL REHABILITATION HOSPITAL Washington, DC · Site Prep for Siemens X-ray Equipment	.09
• NORTHERN VIRGINIA DOCTOR'S MRI Arlington, Virginia	.4
• ORTHOPAEDIC ASSOCIATES Baltimore, Maryland · Ruxton Professional Center	.08
• ORTHOPAEDIC & SPORTS MEDICINE CENTER Annapolis, Maryland · Orthotics Relocation · Sports Medicine MRI	.04 .19
• PHILIPS MEDICAL SYSTEMS "TURNKEY" · VA Baltimore Medical Center 3T MRI · VA Baltimore Heart Cath · VA Baltimore MRI Emergency Repair, Suite 1B165 · VA Baltimore 3T Humidifier · VA Baltimore Ultrasound · VA Baltimore Skylight, Room 1B-138 · VA Baltimore Skylight Steel Structure	.71 .13 .1 .02 .08 .04 .02

## SECTION 3 -

## PROJECT LIST



· Baltimore Imaging MRI Upgrade Baltimore, Maryland	.07
· NIH 1C580CX	.13
· NIH 1C529	.14
· NIH 3T MRI Bethesda, Maryland	.23
· Naval Academy Health Center, Building 274- Room 3, Bucky CS System Annapolis, Maryland	.03
· Walter Reed Army Medical Center Cath Lab	.23
· Washington Hospital Center Hyman Building Animal Heart Cath Lab	.07
· VADC GE Rad Room GD153	.07
· US Coast Guard Rad Room	.05
· Washington Hospital Center EP Labs 3 and 4	.34
· Washington Hospital Center CT Washington, DC	.09
· VAMC MRI Fit-Up Martinsburg, West Virginia	.28
• RADIOLOGY IMAGING ASSOCIATES	
· New Reading Room, Pembroke Square, Suite 101 Waldorf, Maryland	.04
· Bucky Diagnost CS Room Sterling, Virginia	.01
• SIEMENS MEDICAL SOLUTIONS USA, INC.	
· VADC Axiom Artis	.08
· VADC CT Scan Washington, DC	.09
• TEI CORPORATION	
· AAFB Malcolm Grow Medical Center Upper Marlboro, Maryland	.3
· NIH PET/CT Room 1C402 Demo	.01
· NIH PET/CT Room 1C402 Prep Bethesda, Maryland	.11
• TOMOTHERAPY, INC.	
· St. Agnes Hospital Baltimore, Maryland	.32
• UNIVERSAL HI-TECH DEVELOPMENT	
· NIH Offsite Nuclear Camera Relocation Rockville, Maryland	.11
• VETERANS ADMINISTRATION MEDICAL CENTER Washington, DC	
· Varian Linear Accelerator	.48
· Varian Linear Accelerator Extras	.13
· PET/CT	.63
· PET/CT SA 2/3	.22
· Philips 3T MRI	.3
· Room 12, Hologic Project	.03
· Room GG110, Picker Relocation Washington, DC	.11
· PET/CT Baltimore, Maryland	.61

**SECTION 3 -  
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• VIRGINIA HOSPITAL CENTER Arlington, Virginia	
· GE MRI Fit-Up	.31
· MRI Relocation	.04
· Skylight Camera System	.17
• WINCHESTER OPEN MRI Winchester, Virginia	.22
• WASHINGTON HOSPITAL CENTER Washington, DC	
· Cath Lab 7	.3
· EP Lab 2	.24
· EP Lab 3	.2
· Cath Lab 10	.35
· Cath Lab 5	.28
· Cath Lab 8	.26
· Cath Lab 6	.3
· Cath Labs 3 & 11	.4
· 4 <sup>th</sup> Floor CT Prep	.02
· MRI 2	.01
 HEARTS AND HOMES FOR YOUTH, INC.	
• FACILITY UPGRADES	.12
· Caithness Shelter Home	
· John C. Tracey Group Home	
· Langworthy House	
· Second Mile House	
 HOLDEN RESIDENCE - INTERIOR ALTERATIONS Keswick, Virginia	.2
 KING'S GRANT CONDOMINIUM Bethany Beach, Delaware	
• REPAIRS AND ADDITIONS	.7
 MANASSAS PARK, CITY OF Manassas Park, Virginia	
• NEW FIRE STATION	3.36
• NEW POLICE STATION	8.6
• SALT SHED	.65
 MANASSAS PARK CITY SCHOOLS Manassas Park, Virginia	
• COUGAR ELEMENTARY SCHOOL	14.2
• MP CITY SCHOOLS SUMMER WORK 2004	.69
• MP CITY SCHOOLS SUMMER WORK 2003	.36
• MP MIDDLE SCHOOL ADDITION & RENOVATIONS	26.9
• MPMS/COMPUTER ROOM SUMMER WORK 2002	.43
• MANASSAS PARK HIGH SCHOOL ADDITION	7.0
 METHODIST HOME OF DISTRICT OF COLUMBIA Washington, DC	13.3
 OCEAN PINES COMMUNITY CENTER Ocean Pines, Maryland	4.21

**SECTION 3 -  
PROJECT LIST**



PARK PLACE HOTEL Ocean City, Maryland	7.2
PENINSULA REGIONAL MEDICAL CENTER Salisbury, Maryland	
• ADDITIONS AND RENOVATIONS (2005 - 2009)	98.91
· Parking Garage	5.9
· Sitework	5.4
· New Tower	64.6
· Lab Renovation	1.6
· Rapid Admit Renovation	1.7
· Pharmacy Renovation	.5
· Outpatient Services / Lobby - New	3.4
· Diagnostic Imaging / Outpatient Renovation	3.3
· Heart Center Atrium	1.6
· Cancer Center	6.1
· Cancer Center Renovation	2.6
· Infrastructure	1.6
· Heliport	.7
• EMERGENCY DEPT. ADDITION/RENOVATION	3.2
• 5 <sup>th</sup> FLOOR FIT-UP	2.0
PEPCO ENERGY SERVICES	
• SUITLAND FEDERAL OFFICE CENTER CENSUS BUREAU Sutland, Maryland	8.6
• NATIONAL INSTITUTES OF HEALTH COGENERATION FACILITY Bethesda, Maryland	38.0
REGENCY ESTATES COMMUNITY POOL Potomac, Maryland	1.3
REID TEMPLE AME CHURCH Glenn Dale, Maryland	16.8
SOMERSET COUNTY PUBLIC SCHOOLS	
• INTERMEDIATE 6-7 Westover, Maryland	19.3
THORNER ESTATE - RESIDENCE & POOL HOUSE ADD North Garden, Virginia	.6
TRA VIGNE (SCATENA RESIDENCE) Earlysville, Virginia	5.67
TREX CENTER Winchester, Virginia	
• BUILDING I	8.3
• TENANT IMPROVEMENTS	2.5
TRI-COUNTY BAPTIST CHURCH Gaithersburg, Maryland	1.9

**SECTION 3 -  
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UNIVERSITY OF VIRGINIA FOUNDATION	
Charlottesville, Virginia	
• MEDICAL RESEARCH CENTER	15.66
• EMERGING TECHNOLOGY CENTER	4.38
• PROFFERED IMPROVEMENTS	.22
• SPINNER TECHNOLOGY (Tenant Fit-Up)	.14
• MDS PROTEOMICS (Tenant Fit-Up)	1.06
VPI-MIRREX ADDITION	
Salisbury, Maryland	4.5
WASHINGTON COUNTY PUBLIC SCHOOLS	
• PANGBORN ELEMENTARY SCHOOL	21.9
Hagerstown, Maryland	
• ROCKLAND WOODS ELEMENTARY SCHOOL	21.6
Hagerstown, Maryland	
WHILTON FARM ADDITION	
• GREENHOUSE, OFFICE, STORAGE, LIBRARY	.92
Greenwood, Virginia	
WOR-WIC COMMUNITY COLLEGE	
Salisbury, Maryland	
• GUERRIERI HALL (CRIMINAL JUSTICE BUILDING)	5.5
• STUDENT CENTER ADDITION	7.1
WORCESTER COUNTY	
• ANIMAL CONTROL	.9
• COMMISSION ON AGING	4.02
• COURTHOUSE RENOVATION	3.0
• FIRE TRAINING	.6
• GOVERNMENT OFFICE BUILDING	9.7
• HEALTH DEPARTMENT	9.8
• JAIL RENOVATIONS AND ADDITIONS	25.0
• RECREATION CENTER	4.3
Snow Hill, Maryland	
• OCEAN CITY BRANCH LIBRARY	6.2
Ocean City, Maryland	
• POCOMOKE MARYLAND AGING COMMISSION/ HEALTH CENTER	.9
Pocomoke City, Maryland	
WORCESTER COUNTY BOARD OF EDUCATION	
• CAREER AND TECHNOLOGY CENTER	36.38
Newark, Maryland	
• OCEAN CITY ELEMENTARY SCHOOL	14.4
Ocean City, Maryland	
• POCOMOKE HIGH SCHOOL ADDITION / RENOVATION	35.0
Pocomoke City, Maryland	
• SNOW HILL HIGH SCHOOL ADDITION / RENOVATION	37.1
Snow Hill, Maryland	

## **SECTION 4**

### **REFERENCE LIST**

## SECTION 4 -

### REFERENCE LIST



#### *REFERENCES*

The following is a partial list of Clients for which SPN has provided services and Architects/Engineers with which SPN has worked:

MR. HAL ADKINS, Director, Public Works	410-524-7716
MR. DENNIS DARE, City Manager	410-289-8221
MR. TERRY MCGEAN, City Engineer	410-289-8796
Town of Ocean City 301 Baltimore Avenue, P. O. Box 158 Ocean City, Maryland 21842	
MR. JEFF ALBAN, Principal Engineer	410-832-2420
Gipe Associates 849 Fairmount Avenue, Suite 102 Baltimore, Maryland 21286	
MR. RICHARD BELL, CEO	540-667-2424
The Adams Companies 303 S. Loudoun Street Winchester, Virginia 22601	
MR. RIC BUCHANAN, Project Manager	410-386-4438
MR. JIM MARKS, Project Manager	410-751-3129
MR. RAY PROKOP, Director of Facilities	410-751-3000
Board of Education of Carroll County 125 North Court Street Westminster, Maryland 21157	
MS. TONIA E. BURNETTE,	
Principal-in-Charge of Health Facilities	410-532-3131
Marshall Craft Associates, Inc. 6112 York Road Baltimore, Maryland 21212-2611	
DR. TOM DEBOLT, Superintendent of Schools	703-335-8859
City of Manassas Park School Board 1 Park Center Court, Suite A Manassas Park, Virginia 22111	
MS. DEBORAH FAY	410-328-5127
Fay Consultants, LLC 2823 Vermont Avenue Baltimore, Maryland 21227	
MR. HOWARD GOLDBERG	410-539-1004
Goldberg, Besche, and Banks 1829 Reisterstown Road, Suite 120 Baltimore, Maryland 21208	
PASTOR DAVE OWCZRSKI	301-868-7265
Fellowship Baptist Church 8011 Rosaryville Road Upper Marlboro, Maryland 20772	

## SECTION 4 -

## REFERENCE LIST



MR. FRANK JONES, Mayor	703-335-8800
MR. JOHN EVANS, Police Chief	703-335-8846
City of Manassas Park City Hall, One Park Center Court Manassas Park, Virginia 20111	
MR. THOMAS J. JUDGE,	
Director of Joint Administrative Services	540-955-6172
County of Clarke, Virginia 524 Westwood Road Berryville, Virginia 22611	
MR. JIMMY DEAN	301-258-2819
Tri-County Baptist Church 7821 Damascus Road Gaithersburg, Maryland 20882	
MR. WILLARD MANGRUM, Chairperson, A/E Committee	240-350-6728
Reid Temple A.M.E. Church 11400 Glenn Dale Boulevard Glenn Dale, Maryland 20769	
MR. GERALD MASON, Chief Administrative Officer	410-632-1194
MR. KELLY SHANNAHAN, Assistant Administrator	410-632-1194
MR. WILLIAM BRADSHAW, JR., PE	410-632-1194
Worcester County, Maryland Worcester County Court House, Room 112 Snow Hill, Maryland 21863-1072	
BRIAN M. MCLAREN (former Senior Pastor)	301-459-4024
Cedar Ridge Community Church 2410 Spencerville Road Spencerville, Maryland 20868	
MR. GARY MCGUIGAN, Project Director	410-333-1560
Maryland Stadium Authority 333 West Camden Street, Suite 500 Baltimore, Maryland 21201	
MR. FREDERICK A. MISSEL,	
Director of Design and Development	434-243-2586
University of Virginia Foundation P. O. Box 400218 Charlottesville, Virginia 22904	
MR. MILTON NAGEL, Chief Operating Officer	410-479-3256
Caroline County Board of Education 204 Franklin Street Denton, Maryland 21629	

## SECTION 4 -

## REFERENCE LIST



MS. PEGGY NALEPPA, Executive Vice President/COO	401-543-7111
MR. BRUCE PATTERSON, Executive Director, Facilities Management	410-543-7342
MR. RICK SAUNDERS, Director Facilities Management Peninsula Regional Medical Center 100 East Carroll Street Salisbury, Maryland 21801	410-543-7539
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MR. ROB ROLLINS, Director of Facilities	301-766-2982
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**SECTION 4 -**

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